

CCRA
Profit & Loss Prev Year Comparison
July 2020 through February 2021

	<u>Jul '20 - Feb 21</u>	<u>Jul '19 - Feb 20</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,650.00	3,000.00	650.00	21.67%
Total Committee Income	<u>3,650.00</u>	<u>3,000.00</u>	<u>650.00</u>	<u>21.67%</u>
Events Revenue	209.76	0.00	209.76	100.0%
Income Donations	7,383.98	1,648.10	5,735.88	348.03%
Income Fundraising				
Winter Appeal - NB (restricted)	18,915.00	13,590.00	5,325.00	39.18%
Celebration Income	0.00	25,600.00	-25,600.00	-100.0%
House Tour	0.00	3,465.00	-3,465.00	-100.0%
Spring Appeal - NB (restricted)	4,780.00	2,225.00	2,555.00	114.83%
Matching Gift	10,000.00	0.00	10,000.00	100.0%
Total Income Fundraising	<u>33,695.00</u>	<u>44,880.00</u>	<u>-11,185.00</u>	<u>-24.92%</u>
Income Operations				
Membership Dues				
Hi-Rise Membership	10,000.00	0.00	10,000.00	100.0%
New	6,812.00	4,620.00	2,192.00	47.45%
Renewal	36,380.00	35,973.81	406.19	1.13%
Total Membership Dues	<u>53,192.00</u>	<u>40,593.81</u>	<u>12,598.19</u>	<u>31.04%</u>
Newsletter Ad Revenue	100.00	3,275.00	-3,175.00	-96.95%
Total Income Operations	<u>53,292.00</u>	<u>43,868.81</u>	<u>9,423.19</u>	<u>21.48%</u>
Sponsorships				
Corporate Sponsorship	10,000.00	0.00	10,000.00	100.0%
Total Sponsorships	<u>10,000.00</u>	<u>0.00</u>	<u>10,000.00</u>	<u>100.0%</u>
Total Income	<u>108,230.74</u>	<u>93,396.91</u>	<u>14,833.83</u>	<u>15.88%</u>
Gross Profit	108,230.74	93,396.91	14,833.83	15.88%
Expense				
Committees Expense				
Communications	4,000.00	0.00	4,000.00	100.0%
Remapping	0.00	331.35	-331.35	-100.0%
Zoning	5,057.29	6,295.89	-1,238.60	-19.67%
Membership	2,760.99	4,212.65	-1,451.66	-34.46%
Total Committees Expense	<u>11,818.28</u>	<u>10,839.89</u>	<u>978.39</u>	<u>9.03%</u>
Event Expense	168.00	0.00	168.00	100.0%
Fundraising Expense				
Winter Appeal	1,397.50	955.42	442.08	46.27%
Celebration Expense	0.00	4,196.15	-4,196.15	-100.0%
House Tour Expense	0.00	790.25	-790.25	-100.0%
Spring Appeal	142.99	0.00	142.99	100.0%
Total Fundraising Expense	<u>1,540.49</u>	<u>5,941.82</u>	<u>-4,401.33</u>	<u>-74.07%</u>
Newsletter expenses	2,400.00	8,799.48	-6,399.48	-72.73%
Office Operations Expense				
Accounting	0.00	4,250.00	-4,250.00	-100.0%

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	<u>Jul '20 - Feb 21</u>	<u>Jul '19 - Feb 20</u>	<u>\$ Change</u>	<u>% Change</u>
Board meeting	345.29	138.55	206.74	149.22%
Computers and Software	155.14	0.00	155.14	100.0%
Insurance - D&O	864.00	850.00	14.00	1.65%
Insurance - Liability	1,552.00	1,486.00	66.00	4.44%
Insurance - Worker's Comp	316.00	0.00	316.00	100.0%
Office Expense	0.00	183.08	-183.08	-100.0%
Credit Card fees	1,389.71	1,669.17	-279.46	-16.74%
Payroll expense				
PPP Loan Disbursement	2,513.72	0.00	2,513.72	100.0%
Payroll expense - Other	29,139.64	30,720.45	-1,580.81	-5.15%
Total Payroll expense	<u>31,653.36</u>	<u>30,720.45</u>	<u>932.91</u>	<u>3.04%</u>
Postage	150.00	0.00	150.00	100.0%
Suite Expenses	9,417.00	12,169.00	-2,752.00	-22.62%
Telephone & Internet	230.56	196.89	33.67	17.1%
Web Site/Subscriptions	1,831.14	960.33	870.81	90.68%
Office Operations Expense - Other	18.48	0.00	18.48	100.0%
Total Office Operations Expense	<u>47,922.68</u>	<u>52,623.47</u>	<u>-4,700.79</u>	<u>-8.93%</u>
Programs				
Crosstown Coalition	1,000.00	0.00	1,000.00	100.0%
Garden	2,000.00	0.00	2,000.00	100.0%
Other	240.25	0.00	240.25	100.0%
Total Programs	<u>3,240.25</u>	<u>0.00</u>	<u>3,240.25</u>	<u>100.0%</u>
Restricted Fund Program Expense				
BD Taskforce Distribution	4,000.00	0.00	4,000.00	100.0%
Total Restricted Fund Program Expense	<u>4,000.00</u>	<u>0.00</u>	<u>4,000.00</u>	<u>100.0%</u>
Sidewalk	19,200.00	19,410.19	-210.19	-1.08%
Total Expense	<u>90,289.70</u>	<u>97,614.85</u>	<u>-7,325.15</u>	<u>-7.5%</u>
Net Ordinary Income	<u>17,941.04</u>	<u>-4,217.94</u>	<u>22,158.98</u>	<u>525.35%</u>
Other Income/Expense				
Other Income				
Interest & Dividend Income	23.13	0.00	23.13	100.0%
Total Other Income	<u>23.13</u>	<u>0.00</u>	<u>23.13</u>	<u>100.0%</u>
Net Other Income	<u>23.13</u>	<u>0.00</u>	<u>23.13</u>	<u>100.0%</u>
Net Income	<u><u>17,964.17</u></u>	<u><u>-4,217.94</u></u>	<u><u>22,182.11</u></u>	<u><u>525.9%</u></u>

CCRA
Balance Sheet Prev Year Comparison
As of February 28, 2021

	Feb 28, 21	Feb 29, 20	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	108,993.07	95,847.16	13,145.91	13.72%
Firsttrust Savings	66,085.31	46,062.18	20,023.13	43.47%
Garden Account	21,819.39	20,789.07	1,030.32	4.96%
Total Checking/Savings	196,897.77	162,698.41	34,199.36	21.02%
Total Current Assets	196,897.77	162,698.41	34,199.36	21.02%
TOTAL ASSETS	196,897.77	162,698.41	34,199.36	21.02%
LIABILITIES & EQUITY				
Equity				
Unrestricted Funds	169,526.05	163,054.40	6,471.65	3.97%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	22,125.16	-5,602.55	27,727.71	494.91%
Total Equity	196,897.77	162,698.41	34,199.36	21.02%
TOTAL LIABILITIES & EQUITY	196,897.77	162,698.41	34,199.36	21.02%

CCRA Profit & Loss Budget vs. Actual July 2020 through February 2021

	Actual Jul 20 - Feb 21	Reforecast Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,650.00	2,650.00	1,000.00	137.74%
Total Committee Income	3,650.00	2,650.00	1,000.00	137.74%
Events Revenue	209.76			
Income Donations	7,383.98	6,818.98	565.00	108.29%
Building Contribution		10,000.00	-10,000.00	0.0%
Income Fundraising				
Winter Appeal - NB (restricted)	18,915.00	18,475.00	440.00	102.38%
Auction	0.00	15,000.00	-15,000.00	0.0%
Celebration Income - Other	0.00	0.00	0.00	0.0%
Total Celebration Income	0.00	15,000.00	-15,000.00	0.0%
Spring Appeal - NB (restricted)	4,780.00	14,500.00	-9,720.00	32.97%
Matching Gift	10,000.00	10,000.00	0.00	100.0%
Total Income Fundraising	33,695.00	57,975.00	-24,280.00	58.12%
Income Operations				
Membership Dues				
Hi-Rise Membership	10,000.00	10,000.00	0.00	100.0%
New	6,812.00	5,000.00	1,812.00	136.24%
Renewal	36,380.00	43,500.00	-7,120.00	83.63%
Total Membership Dues	53,192.00	58,500.00	-5,308.00	90.93%
Newsletter Ad Revenue	100.00	500.00	-400.00	20.0%
Total Income Operations	53,292.00	59,000.00	-5,708.00	90.33%
Sponsorships				
Corporate Sponsorship	10,000.00	20,000.00	-10,000.00	50.0%
Total Sponsorships	10,000.00	20,000.00	-10,000.00	50.0%
Total Income	108,230.74	146,443.98	-38,213.24	73.91%
Gross Profit	108,230.74	146,443.98	-38,213.24	73.91%
Expense				
Committees Expense				
Communications	4,000.00	6,000.00	-2,000.00	66.67%
Government Relations	0.00	500.00	-500.00	0.0%
Remapping	0.00	500.00	-500.00	0.0%
Zoning	5,057.29	11,000.00	-5,942.71	45.98%
Membership	2,760.99	3,000.00	-239.01	92.03%
Total Committees Expense	11,818.28	21,000.00	-9,181.72	56.28%
Event Expense				
Annual Meeting	0.00	100.00	-100.00	0.0%
Event Expense - Other	168.00			
Total Event Expense	168.00	100.00	68.00	168.0%
Fundraising Expense				
Winter Appeal	1,397.50	797.50	600.00	175.24%
Celebration Expense	0.00	0.00	0.00	0.0%

CCRA
Profit & Loss Budget vs. Actual
July 2020 through February 2021

	Actual Jul 20 - Rerforecast			
	Feb 21	Budget	\$ Over Budget	% of Budget
House Tour Expense	0.00	0.00	0.00	0.0%
Spring Appeal	142.99	600.00	-457.01	23.83%
Total Fundraising Expense	1,540.49	1,397.50	142.99	110.23%
Newsletter expenses	2,400.00	5,000.00	-2,600.00	48.0%
Office Operations Expense				
Accounting	0.00	4,250.00	-4,250.00	0.0%
Board meeting	345.29	500.00	-154.71	69.06%
Computers and Software	155.14			
Insurance - D&O	864.00	864.00	0.00	100.0%
Insurance - Liability	1,552.00	1,552.00	0.00	100.0%
Insurance - Worker's Comp	316.00	400.00	-84.00	79.0%
Office Expense	18.48	500.00	-481.52	3.7%
Credit Card fees	1,389.71	2,000.00	-610.29	69.49%
Payroll expense				
PPP Loan Disbursement	2,513.72	2,513.72	0.00	100.0%
Payroll expense - Other	29,139.64	43,787.50	-14,647.86	66.55%
Total Payroll expense	31,653.36	46,301.22	-14,647.86	68.36%
Payroll taxes	0.00	4,000.00	-4,000.00	0.0%
Postage	150.00	500.00	-350.00	30.0%
Suite Expenses	9,417.00	12,650.00	-3,233.00	74.44%
Telephone & Internet	230.56	360.00	-129.44	64.04%
Web Site/Subscriptions	1,831.14	1,700.00	131.14	107.71%
Total Office Operations Expense	47,922.68	75,577.22	-27,654.54	63.41%
Programs				
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	1,000.00	1,000.00	0.00	100.0%
Garden	2,000.00	2,000.00	0.00	100.0%
Other	240.25	240.25	0.00	100.0%
Total Programs	3,240.25	3,740.25	-500.00	86.63%
Restricted Fund Program Expense				
BD Taskforce Distribution	4,000.00	3,000.00	1,000.00	133.33%
Total Restricted Fund Program Expense	4,000.00	3,000.00	1,000.00	133.33%
Sidewalk	19,200.00	29,000.00	-9,800.00	66.21%
Total Expense	90,289.70	138,814.97	-48,525.27	65.04%
Net Ordinary Income	17,941.04	7,629.01	10,312.03	235.17%
Other Income/Expense				
Other Income				
Interest & Dividend Income	23.13	50.00	-26.87	46.26%
Total Other Income	23.13	50.00	-26.87	46.26%
Net Other Income	23.13	50.00	-26.87	46.26%
Net Income	17,964.17	7,679.01	10,285.16	233.94%

CCRA
Profit & Loss Budget vs. Actual
July 2020 through February 2021

Ordinary Income/Expense

Income

- Committee Income**
 - BD Taskforce**
- Total Committee Income**
- Events Revenue**
- Income Donations**
- Building Contribution**
- Income Fundraising**
 - Winter Appeal - NB (restricted)**
 - Auction**
 - Celebration Income - Other**
 - Total Celebration Income**
 - Spring Appeal - NB (restricted)**
 - Matching Gift**
- Total Income Fundraising**
- Income Operations**
 - Membership Dues**
 - Hi-Rise Membership**
 - New**
 - Renewal**
 - Total Membership Dues**
 - Newsletter Ad Revenue**
- Total Income Operations**
- Sponsorships**
 - Corporate Sponsorship**
- Total Sponsorships**
- Total Income**

Gross Profit

Expense

- Committees Expense**
 - Communications**
 - Government Relations**
 - Remapping**
 - Zoning**
 - Membership**
- Total Committees Expense**
- Event Expense**
 - Annual Meeting**
 - Event Expense - Other**
- Total Event Expense**
- Fundraising Expense**
 - Winter Appeal**
 - Celebration Expense**

CCRA
Profit & Loss Budget vs. Actual
July 2020 through February 2021

- House Tour Expense
- Spring Appeal
- Total Fundraising Expense
- Newsletter expenses
- Office Operations Expense
 - Accounting
 - Board meeting
 - Computers and Software
 - Insurance - D&O
 - Insurance - Liability
 - Insurance - Worker's Comp
 - Office Expense
 - Credit Card fees
 - Payroll expense
 - PPP Loan Disbursement
 - Payroll expense - Other
 - Total Payroll expense
 - Payroll taxes
 - Postage
 - Suite Expenses
 - Telephone & Internet
 - Web Site/Subscriptions
- Total Office Operations Expense
- Programs
 - Historical Preservation
 - Crosstown Coalition
 - Garden
 - Other
- Total Programs
- Restricted Fund Program Expense
 - BD Taskforce Distribution
- Total Restricted Fund Program Expense
- Sidewalk
- Total Expense
- Net Ordinary Income
- Other Income/Expense
 - Other Income
 - Interest & Dividend Income
- Total Other Income
- Net Other Income
- Net Income

Income

Winter Appeal (Rest.)	\$ 18,915.00
Winter Appeal (Unres)	\$ 4,425.00
Spring Appeal	\$ 20,903.00
Total	\$ 44,243.00

Expense

Mailing	\$ 1,397.50
CCD	\$ 19,200.00
Total expense	\$ 20,597.50
Overall total	\$ 25,043.00

Carryover	\$ 6,800.00
Amount remaining	\$ 31,843.00