

CCRA
Profit & Loss Prev Year Comparison
July through December 2019

	<u>Jul - Dec 19</u>	<u>Jul - Dec 18</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,000.00	0.00	3,000.00	100.0%
Historic Preservation	0.00	500.00	-500.00	-100.0%
Total Committee Income	<u>3,000.00</u>	<u>500.00</u>	<u>2,500.00</u>	<u>500.0%</u>
Income Donations	1,061.12	306.85	754.27	245.81%
Income Fundraising				
Winter Appeal - NB (restricted)	12,590.00	12,245.00	345.00	2.82%
Celebration (Blatstein Event)				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Total Celebration Income	<u>25,600.00</u>	<u>0.00</u>	<u>25,600.00</u>	<u>100.0%</u>
House Tour				
Ad Revenue	0.00	1,900.00	-1,900.00	-100.0%
Sponsorship	0.00	3,000.00	-3,000.00	-100.0%
Ticket Revenue	0.00	7,350.00	-7,350.00	-100.0%
House Tour - Other	0.00	250.00	-250.00	-100.0%
Total House Tour	<u>0.00</u>	<u>12,500.00</u>	<u>-12,500.00</u>	<u>-100.0%</u>
Spring Appeal - NB (restricted)	2,225.00	710.00	1,515.00	213.38%
Total Income Fundraising	<u>40,415.00</u>	<u>25,455.00</u>	<u>14,960.00</u>	<u>58.77%</u>
Income Operations				
Membership Dues				
New	3,160.00	1,720.00	1,440.00	83.72%
Renewal	24,515.00	23,780.00	735.00	3.09%
Total Membership Dues	<u>27,675.00</u>	<u>25,500.00</u>	<u>2,175.00</u>	<u>8.53%</u>
Newsletter Ad Revenue	3,275.00	5,450.00	-2,175.00	-39.91%
Reimbursements	0.00	150.00	-150.00	-100.0%
Total Income Operations	<u>30,950.00</u>	<u>31,100.00</u>	<u>-150.00</u>	<u>-0.48%</u>
Sponsorships				
Corporate Sponsorship	0.00	10,000.00	-10,000.00	-100.0%
Total Sponsorships	<u>0.00</u>	<u>10,000.00</u>	<u>-10,000.00</u>	<u>-100.0%</u>
Total Income	<u>75,426.12</u>	<u>67,361.85</u>	<u>8,064.27</u>	<u>11.97%</u>
Gross Profit	75,426.12	67,361.85	8,064.27	11.97%
Expense				
Committees Expense				
Remapping	331.35	0.00	331.35	100.0%
Zoning	5,170.89	5,374.05	-203.16	-3.78%
Membership	2,253.51	2,448.99	-195.48	-7.98%
Total Committees Expense	<u>7,755.75</u>	<u>7,823.04</u>	<u>-67.29</u>	<u>-0.86%</u>
Event Expense	0.00	50.00	-50.00	-100.0%
Fundraising Expense				
Winter Appeal	955.42	921.06	34.36	3.73%

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	<u>Jul - Dec 19</u>	<u>Jul - Dec 18</u>	<u>\$ Change</u>	<u>% Change</u>
Celebration (Blatstein Event)	3,681.00	0.00	3,681.00	100.0%
House Tour Expense	0.00	1,014.31	-1,014.31	-100.0%
Total Fundraising Expense	<u>4,636.42</u>	<u>1,935.37</u>	<u>2,701.05</u>	<u>139.56%</u>
Newsletter expenses	6,005.48	5,497.93	507.55	9.23%
Office Operations Expense				
Accounting	2,125.00	2,125.00	0.00	0.0%
Board meeting	138.55	526.13	-387.58	-73.67%
Insurance - D&O	850.00	850.00	0.00	0.0%
Insurance - Liability	1,486.00	1,450.00	36.00	2.48%
Insurance - Worker's Comp	0.00	410.00	-410.00	-100.0%
Office Expense	130.16	33.49	96.67	288.65%
Credit Card fees	1,221.36	592.08	629.28	106.28%
Payroll expense	23,536.77	21,886.25	1,650.52	7.54%
Suite Expenses	9,030.00	12,819.00	-3,789.00	-29.56%
Telephone & Internet	140.25	163.27	-23.02	-14.1%
Web Site/Subscriptions	747.90	523.95	223.95	42.74%
Total Office Operations Expense	<u>39,405.99</u>	<u>41,379.17</u>	<u>-1,973.18</u>	<u>-4.77%</u>
Programs				
Crosstown Coalition	0.00	1,100.00	-1,100.00	-100.0%
Total Programs	<u>0.00</u>	<u>1,100.00</u>	<u>-1,100.00</u>	<u>-100.0%</u>
Sidewalk	14,610.19	14,400.00	210.19	1.46%
Total Expense	<u>72,413.83</u>	<u>72,185.51</u>	<u>228.32</u>	<u>0.32%</u>
Net Ordinary Income	<u>3,012.29</u>	<u>-4,823.66</u>	<u>7,835.95</u>	<u>162.45%</u>
Net Income	<u><u>3,012.29</u></u>	<u><u>-4,823.66</u></u>	<u><u>7,835.95</u></u>	<u><u>162.45%</u></u>

CCRA
Balance Sheet Prev Year Comparison
As of December 31, 2019

	Dec 31, 19	Dec 31, 18	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Firsttrust Checking	105,837.76	114,750.74	-8,912.98	-7.77%
Firsttrust Savings	46,024.75	36,024.62	10,000.13	27.76%
Garden Account	17,129.07	13,318.53	3,810.54	28.61%
Total Checking/Savings	168,991.58	164,093.89	4,897.69	2.99%
Total Current Assets	168,991.58	164,093.89	4,897.69	2.99%
TOTAL ASSETS	168,991.58	164,093.89	4,897.69	2.99%
LIABILITIES & EQUITY				
Equity				
Unrestricted Funds	163,016.97	164,302.17	-1,285.20	-0.78%
Unrestricted Funds - Garden Acc	5,246.56	5,246.56	0.00	0.0%
Net Income	728.05	-5,454.84	6,182.89	113.35%
Total Equity	168,991.58	164,093.89	4,897.69	2.99%
TOTAL LIABILITIES & EQUITY	168,991.58	164,093.89	4,897.69	2.99%

CCRA
Profit & Loss Budget vs. Actual
July 1, 2019 through January 7, 2020

	Jul 1, '19 - Jan 7, 20	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Committee Income				
BD Taskforce	3,000.00	0.00	3,000.00	100.0%
Historic Preservation	0.00	0.00	0.00	0.0%
Committee Income - Other	0.00	0.00	0.00	0.0%
Total Committee Income	3,000.00	0.00	3,000.00	100.0%
Income Donations	1,061.12	500.00	561.12	212.22%
Income Fundraising				
Winter Appeal - NB (restricted)	13,590.00	14,500.00	-910.00	93.72%
Celebration (Blatstein Event)				
Auction Raffle	4,100.00	0.00	4,100.00	100.0%
CC Ticket Sales	21,000.00	0.00	21,000.00	100.0%
Miscellaneous	500.00	0.00	500.00	100.0%
Celebration Income - Other	0.00	23,000.00	-23,000.00	0.0%
Total Celebration Income	25,600.00	23,000.00	2,600.00	111.3%
House Tour				
Ad Revenue	0.00	0.00	0.00	0.0%
Sponsorship	0.00	0.00	0.00	0.0%
Ticket Revenue	0.00	0.00	0.00	0.0%
House Tour - Other	0.00	20,000.00	-20,000.00	0.0%
Total House Tour	0.00	20,000.00	-20,000.00	0.0%
Spring Appeal - NB (restricted)	2,225.00	14,500.00	-12,275.00	15.35%
Spring Appeal (Unrestricted)	0.00	0.00	0.00	0.0%
Income Fundraising - Other	0.00	0.00	0.00	0.0%
Total Income Fundraising	41,415.00	72,000.00	-30,585.00	57.52%
Income Operations				
Garden				
Garden Waitlist	0.00	0.00	0.00	0.0%
Garden - Other	500.00	0.00	500.00	100.0%
Total Garden	500.00	0.00	500.00	100.0%
Membership Dues				
New	3,205.00	5,000.00	-1,795.00	64.1%
Renewal	24,685.00	51,000.00	-26,315.00	48.4%
Membership Dues - Other	0.00	0.00	0.00	0.0%
Total Membership Dues	27,890.00	56,000.00	-28,110.00	49.8%
Newsletter Ad Revenue	3,275.00	6,450.00	-3,175.00	50.78%
Reimbursements				
Postage	0.00	0.00	0.00	0.0%
Reimbursements - Other	0.00	300.00	-300.00	0.0%
Total Reimbursements	0.00	300.00	-300.00	0.0%
Schuylkill Garden Fund	0.00	0.00	0.00	0.0%
Income Operations - Other	0.00	0.00	0.00	0.0%
Total Income Operations	31,665.00	62,750.00	-31,085.00	50.46%

CCRA
Profit & Loss Budget vs. Actual
July 1, 2019 through January 7, 2020

	Jul 1, '19 - Jan 7, 20	Budget	\$ Over Budget	% of Budget
Uncategorized Income	0.00	0.00	0.00	0.0%
Total Income	75,771.00	135,250.00	-59,479.00	56.02%
Gross Profit	75,771.00	135,250.00	-59,479.00	56.02%
Expense				
Committees Expense				
Remapping	331.35	0.00	331.35	100.0%
Zoning	5,170.89	11,000.00	-5,829.11	47.01%
Membership	2,253.51	5,000.00	-2,746.49	45.07%
Public Safety	0.00	0.00	0.00	0.0%
Education and Family Expense	0.00	0.00	0.00	0.0%
Committees Expense - Other	0.00	0.00	0.00	0.0%
Total Committees Expense	7,755.75	16,000.00	-8,244.25	48.47%
Event Expense				
Valentine's Day of Service	0.00	0.00	0.00	0.0%
Annual Meeting	0.00	100.00	-100.00	0.0%
Halloween	0.00	0.00	0.00	0.0%
Public Meetings	0.00	0.00	0.00	0.0%
Event Expense - Other	0.00	0.00	0.00	0.0%
Total Event Expense	0.00	100.00	-100.00	0.0%
Fundraising Expense				
Winter Appeal	955.42	900.00	55.42	106.16%
Celebration (Blatstein Event)				
Auction Expense	0.00	0.00	0.00	0.0%
Celebration Expense - Other	3,681.00	1,000.00	2,681.00	368.1%
Total Celebration Expense	3,681.00	1,000.00	2,681.00	368.1%
House Tour Expense	0.00	1,500.00	-1,500.00	0.0%
Spring Appeal	0.00	600.00	-600.00	0.0%
Fundraising Expense - Other	0.00	0.00	0.00	0.0%
Total Fundraising Expense	4,636.42	4,000.00	636.42	115.91%
Garden Expenses				
Events	125.00	0.00	125.00	100.0%
Honoraria	0.00	0.00	0.00	0.0%
Bank Fees	15.00	0.00	15.00	100.0%
Maint/Supplies	1,044.02	0.00	1,044.02	100.0%
Plantings	0.00	0.00	0.00	0.0%
Postage/Supplies	299.37	0.00	299.37	100.0%
Refreshments	78.86	0.00	78.86	100.0%
Space Rental	0.00	0.00	0.00	0.0%
Garden Expenses - Other	21.99	0.00	21.99	100.0%
Total Garden Expenses	1,584.24	0.00	1,584.24	100.0%
Garden Maintenance Fund	0.00	0.00	0.00	0.0%
Membership Expense	0.00	0.00	0.00	0.0%
Merchant Members	0.00	0.00	0.00	0.0%
Newsletter expenses	6,005.48	10,000.00	-3,994.52	60.06%

CCRA
Profit & Loss Budget vs. Actual
July 1, 2019 through January 7, 2020

	Jul 1, '19 - Jan 7, 20	Budget	\$ Over Budget	% of Budget
Office Operations Expense				
Payroll service fees	0.00	0.00	0.00	0.0%
Accounting	2,125.00	4,250.00	-2,125.00	50.0%
Bank Fees	0.00	0.00	0.00	0.0%
Board meeting	138.55	540.00	-401.45	25.66%
Computers and Software	0.00	0.00	0.00	0.0%
Insurance - D&O	850.00	850.00	0.00	100.0%
Insurance - Liability	1,486.00	1,450.00	36.00	102.48%
Insurance - Worker's Comp	0.00	400.00	-400.00	0.0%
Office Expense	130.16	500.00	-369.84	26.03%
Credit Card fees	1,221.36	1,500.00	-278.64	81.42%
Payroll expense	23,536.77	41,520.00	-17,983.23	56.69%
Payroll taxes	0.00	3,700.00	-3,700.00	0.0%
Postage	0.00	500.00	-500.00	0.0%
Suite Expenses	10,599.50	18,060.00	-7,460.50	58.69%
Telephone & Internet	168.70	360.00	-191.30	46.86%
Web Site/Subscriptions	747.90	1,650.00	-902.10	45.33%
Office Operations Expense - Other	0.00	0.00	0.00	0.0%
Total Office Operations Expense	41,003.94	75,280.00	-34,276.06	54.47%
Programs				
Historical Preservation	0.00	500.00	-500.00	0.0%
Crosstown Coalition	0.00	1,000.00	-1,000.00	0.0%
Garden	0.00	1,000.00	-1,000.00	0.0%
Programs - Other	0.00	0.00	0.00	0.0%
Total Programs	0.00	2,500.00	-2,500.00	0.0%
Restricted Fund Program Expense				
Schuylkill Garden Fund	0.00	0.00	0.00	0.0%
Sidewalk	14,610.19	26,400.00	-11,789.81	55.34%
Total Expense	75,596.02	134,280.00	-58,683.98	56.3%
Net Ordinary Income	174.98	970.00	-795.02	18.04%
Other Income/Expense				
Other Income				
Interest & Dividend Income	0.00	0.00	0.00	0.0%
Other Income	0.00	0.00	0.00	0.0%
Total Other Income	0.00	0.00	0.00	0.0%
Other Expense				
exchange	0.00	0.00	0.00	0.0%
suspense	0.00	0.00	0.00	0.0%
Total Other Expense	0.00	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.00	0.0%
Net Income	174.98	970.00	-795.02	18.04%

Garden Account
Dec 2019

	<u>Jul - Dec 19</u>	<u>Jul - Dec 18</u>	<u>\$ Change</u>	<u>% Change</u>
Income Operations				
Garden	500.00	500.00	0.00	0.0%
Garden Expenses				
Events	125.00	0.00	125.00	100.0%
Honoraria	0.00	75.00	-75.00	-100.0%
Bank Fees	15.00	30.00	-15.00	-50.0%
Maint/Supplies	1,044.02	517.14	526.88	101.88%
Plantings	0.00	25.39	-25.39	-100.0%
Postage/Supplies	299.37	276.17	23.20	8.4%
Refreshments	78.86	133.48	-54.62	-40.92%
Garden Expenses - Other	21.99	74.00	-52.01	-70.28%
Total Garden Expenses	<u>1,584.24</u>	<u>1,131.18</u>	453.06	40.05%
Net Incom	(1,084.24)	(631.18)	(453.06)	(0.40)